

About Us

Ideal Roofing, Inc. is a trusted residential roofing and exterior company serving homeowners with integrity, craftsmanship, and dependable service. Based in Pequot Lakes, MN, we focus on doing the job right, communicating clearly, and building long-term relationships with our customers.

What You'll Do

As a Sales Representative (Roofing Consultant), you'll meet with homeowners, assess roofing needs, and guide them through the process from inspection to signed agreement. You'll serve as a knowledgeable, professional resource, helping customers make confident decisions about protecting their homes.

Key Responsibilities

- Conduct in-home and on-site roof inspections and consultations
- Educate homeowners on roofing systems, materials, and project scope
- Prepare and present clear, accurate estimates
- Close sales with professionalism and integrity
- Coordinate with project managers and roofing teams to ensure smooth handoffs and satisfied customers

What We're Looking For

- Strong communication and relationship-building skills
- Self-motivated and performance-driven
- Organized and comfortable managing your own sales/ lead pipeline
- Ability to learn roofing systems and product knowledge
- **Prior roofing sales experience is not required, but it is a strong asset**
- Previous sales experience in any industry is preferred
- If no prior sales experience; a willingness to learn & seek career development

We're looking for someone who is coachable, confident, and motivated to earn based on performance.

Compensation & Incentives

This is a performance-based opportunity designed to reward results.

- **Standard payout:** Approximately **40% of net profits** on the roofs you sell
- **High-performance tier:** Earn up to **50% of net profits** based on volume sold and overall production

There is no cap on earnings. Your income directly reflects your effort, consistency, and results.

Why Join Ideal Roofing?

- Established, reputable local company
- Streamlined systems and operational support
- Transparent commission structure
- Opportunity for long-term growth

If you're driven, professional, and ready to be rewarded for performance, we'd like to talk with you. Please contact our Project Manager, Tim, for more information. 218-866-2068